

#### **Technical Manufacturers' Representation and System Integration**

Thank you for considering YawPITCH. We offer Technical Sales Representation which is built on strong personal relationships, face to face meetings, and doing the right thing.

**YawPITCH** is a full service Manufacturers' Representative firm focused on delivering exceptional personal service to Range and Mission Systems customers across the United States. Our line card features airborne qualified data recorders, avionics databus test and simulation, rf spectrum analyzers, telemetry over ip, data acquisition with integrated signal conditioning, and mobile command and control/flight test vehicles. These products are typically used in flight test, communication links, avionics, processing, and engine test applications. We leverage more than 24 years of experience in the Aerospace Marketplace. NAICS Codes 541618 & 541613. We are a small business and our cage code is 8D1L6.

#### YawPITCH - We Connect People with Technologies



**AIT** is a leading designer and manufacturer of Test Instrumentation, Databus Analyzers, and Rugged Embedded interface solutions for Military and Commercial applications. NAICS Code: 334511 MIL-STD-1553, Arinc-429, Fibre Channel, AFDX, HS1760, Gig E, 10G Ethernet





www.aviftech.com



**Ampex** is a supplier of Airborne Solid State Recorders, Machine Learning and Cyber Security Systems for Ground, Airborne, and Space Qualified Excellence at the Edge applications. NAICS Code: 334111, 334112, 334511, 334290





ISR, PODS, EW, Flight Test, Video

www.ampex.com



**Apogee Labs** provides state-of-the-art and costeffective solutions for collecting, transmitting, converting, switching and distributing signals. APOGEE LABS Products include TMoIP, Matrix Switches, BER Testing Units, Interfacers, Multiplexers/ Demultiplexers, and encoders.





www.apogeelabs.com



**AVCOM of Virginia** is a vertically integrated technology company with 30 years of experience in the design and manufacture of commercial high quality spectrum analyzers and signal monitoring products, in the USA. NAICS Code: 517410





www.avcomofva.com





















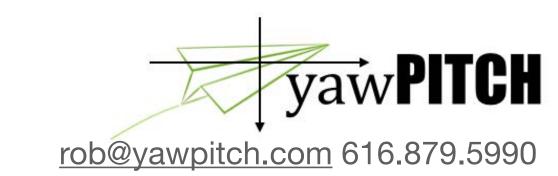




We Connect People with Technologies

Rob Trepa: 616-879-5990 rob@yawpitch.com

# Who We Are



We Connect People with Technologies

DUN:115840604

YawPITCH is a full-service manufacturers' representative for the aerospace and defense industries among others. For more than 24 years, we have served our range and mission systems customers across the United States by providing diverse lines of ground, flight, and space-based systems from the most reputable and reliable manufactures in the business. Our code of ethical, high-energy, customer-service drives a reputation for delivering superior-quality technologies, exceptional service and support.

ISR Ground Stations Avionics Engine Test Mobile Solutions

RF Test

NAICS CODES: 541613 & 541618

CAGE CODE: 8D1L6

# **About Rob Founder and CEO**





Rob Trepa builds revenue streams for Aerospace technology companies by delivering great personal service to range and mission systems customers across the United States. He leverages more than 24 years of experience in configuring Ground, Flight, and Space systems. Core expertise areas are avionics, telemetry, data acquisition, rf, and mobile command vehicles.

He is in the business of taking care of range and mission systems customers across the United States and enabling his line card to grow from a highly ethical and high energy approach. He has held leadership positions with several Aerospace Companies and has won several national awards for his leadership of the State's AIAA Section.

Rob was born in and raised in Cleveland, Ohio. Rob's family moved to Western Michigan where he attended High School and attended College at Michigan State University.

He is a devoted Husband and Father. He was the fifth American to complete the Four Desert Ultra Races. He completed the 805 Mile Arizona Trail Solo while averaging 33 miles of running, collecting water, and chasing away mountain lions!

## Who We Serve



### YawPITCH is proud to serve the following markets & industries

Aerospace Industry - Data and video recording and processing, telemetry downlink, encryption, missions computers, avionics, video compression, conversion, and distribution, modems, engine test, test vehicles.

Commercial Ground Stations -Antennas for flight test and satcom, Launch and Fight Test Command and Control Trucks, Trailers, and Containers, Rugged rack mount computers, displays, switches, Telemetry over Ip.(TMOIP) Beacon Receivers, Spectrum Analyzers, Signal Simulators, RF Converters, Demodulators, Signal Processing, High Data Rate Modems.

Military Bases Program Offices, Test & Launch Ranges - Antennas for flight test and satcom, Launch, Flight Test, Training Command and Control Trucks, Trailers and Containers, Rugged rack mount computers, displays, and switches, Telemetry over ip (TMOIP). Beacon Receivers, Spectrum Analyzers, Simulations for training, rugged computers, Counter UAS (cUAS), EW sub systems, ISR subsystems





Defense Industry - Rugged Networking, mission computers, precise pointing subsystems, efficient video downlinking, hypersonic testing, PODS, EW, IR, Radar, Tactical Vehicle & rugged Trailers, rugged laptops, rugged displays, rugged switches, Databus test simulation for sensor and weapon systems.

Test & Measurement Industry - High Channel Count Data Acquisition, Vibration measurement via eddy current, Databus & high speed Test & Simulation, Databus test and Simulation, Rugged and lab based data recording, RF Simulation and Measurement, Flight Test.

National Labs & Universities - Data Acquisition, Rugged recording and instrumentation, Telemetry over ip (TMIOP). Rack mounted computers, displays, and switches for test racks. Windtunnels, engine test stands.







**Apogee Labs** provides state-of-the-art products and service to the communications, instrumentation and telemetry communities. We offer cost-effective solutions for collecting, transmitting, converting, switching and distributing signals found within these communities.

TMoIP

**Matrix Switches** 

**BER Testers** 

Interfacers

Mux/Demux



















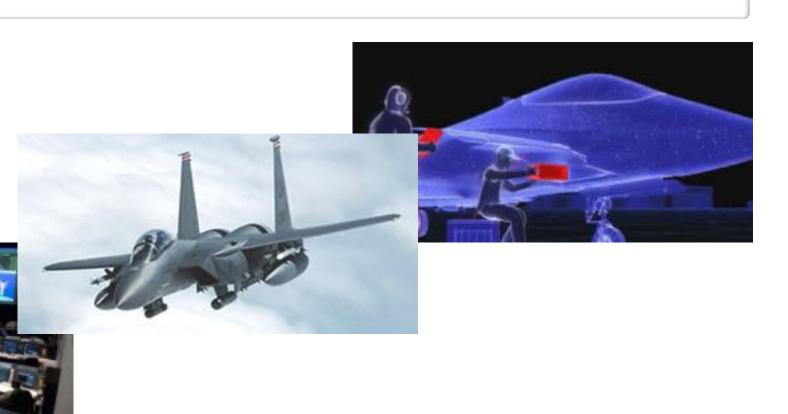








Ampex is an industry leader in high-capacity, high-performance data storage systems capable of functioning in demanding environments on land, at sea, or in the air. ADSC products are principally used in applications to acquire, process, and store intelligence, surveillance, reconnaissance, electronic warfare, mission system, and flight test data related to aerospace and maritime vehicles and their associated ground stations.



Rugged

Recording

Processing

Encryption

Ampex Product	Speed	Max Storage	Network Protocols	Network Interface Options*	Size / Weight	Open Architecture (non-proprietary)	Security
TuffServ 640	1,900 MB/sec	80 TB	NFSv4, NFSv3, CIFS/SMB, PCAP, FTP, TCP, UDP, IP	10 Gig-E 1 Gig-E sFPDP 1553B	470 in <sup>3</sup> 7.63°H x 4.88°W x 12.63°D 30 lbs	Red Hat Linux 7	AES, 256 bit, FIPS 197
TuffServ 540	900 MB/sec	16 TB	NFSv4, NFSv3, CIFS/SMB, FTP, TCP, UDP	10 Gig-E 1 Gig-E sFPDP 1553B	105 in <sup>3</sup> 2.9"H x 4.25"W x 8.5"D 10lbs	Red Hat Linux 7	AES, 256 bit, FIPS 197
TuffServ 480v2	800 MB/sec	16 TB	NFSv4, NFSv3, CIFS/SMB, FTP, TCP, UDP, IP	10 Gig-E 1 Gig-E sFPDP 1553B	381 in <sup>3</sup> 5.25"H x 7.25" W x 10"D 17.5 lbs	Red Hat Linux 7	AES, 256 bit, FIPS 197, FIPS 140-2
TuffServ 282	300 MB/sec	4 TB + 512 GB (2 modules)	NFSv4, NFSv3, CIFS/SMB, FTP, TCP	1 Gig-E Fibre Channel IP 1553B	475 in <sup>3</sup> 9"H x 4.8"W x 11.0"D 14.6 lbs	Red Hat Linux 6	AES, 266 bit, FIPS 197
TuffCORD	250 MB/sec	4 TB	NFSv4, NFSv3, CIFS/SMB, FTP, TCP, UDP	1 Gig-E Video 1553B	109 in <sup>3</sup> 3.6"H x 4.8" W x 6.3"D 5.5 lbs	Red Hat Linux 7	AES, 256 bit, FIPS 197 FIPS 140-2
miniRv2	1 Gb/sec	1 TB	HD/SD Video, 1553B, Analog, Ethernet, etc.	1 Gig-E 100/10 Base-E	82 in <sup>3</sup> 4.25"H x 4.12"W x 4.66" D 43 oz	Red Hat Linux 7	AES, 256 bit, FIPS 197
AMux 1000	1 Gb/sec	N/A	HD/SD Video, 1553B, Analog, Ethernet, etc.	1 Gig-E 100/10 Base-E	105 in <sup>3</sup> 2,9"H x 4.25"W x 8.5"D 39 az	Red Hat Linux 7	AES, 256 bit, FIPS 197
CAR	200 MB/s	2 TB	INET, IENA, DAR, NFSv4, NFSv3, CIFS/SMB, FTP, TCP, UDP, IP	Video, 1553B Additional Ethernet and others	62 in <sup>3</sup> 4.8"H x 1.7"W x 7.5"D 5 lbs	Centos Linux 7	AES, 256 bit, FIPS 197







Command Center & Communication Vehicles. Ensuring Successful Mobile Operations. Safe & Efficient. Custom Solutions. Built To Your Needs. Scalable Designs. Types: Light

Duty Vehicles, Medium Duty Vehicles, Heavy Duty Vehicles, Light Duty Trailers.

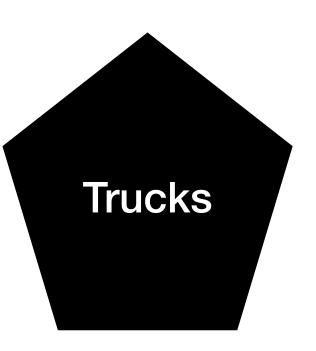
Full Comms in under 6 minutes!





















AIT provides avionics bus and network solutions that work everywhere- from the system integration lab, to ground support, to fully ruggedized flight environments.



#### **Interfaces & Test Instruments**

Available in a wide range of form factors Including PXI Express, PCI Express, XMC, USB, VME, & VXI, and for multiple avionics bus & network technologies.



#### **Integrated Avionics System Solutions**

Combining our Engineering Expertise, Avionics Interface Instruments, and Software Solutions to offer integrated systems for a variety of applications.



#### **Data Loader Tools**

PDLs for line maintenance, Bench & Shop Loaders for the lab and maintenance shop, and ARINC 615A Target and Loader Software stacks and development kits. We also provide solutions for managing Loadable Software Parts. This includes ARINC 665 Media Builders and Aircraft Fleet Management software.



#### **Avionics Network Solutions**

High speed avionics Network Interface Controllers (NIC), Switching Systems, and Flight Test Network solutions. We are experts in the latest technologies.

MIL-STD-1553 ARINC - 429 GigE & 10G ARINC 664/AFDX HS1760







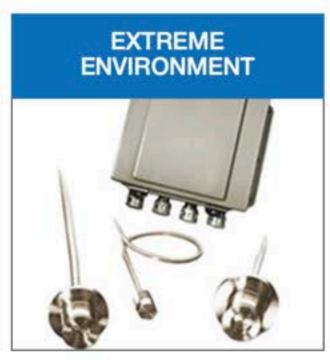
Kaman Precision Products – Measurement Division is a worldwide leader in the design and production of high-performance, precision non-contact position measuring systems using inductive, eddy current technology. Our solutions can be configured, custom engineered, and manufactured to meet the needs of any application. A staff of experienced applications engineers helps customers select the

appropriate solution.









Fast Steering Mirrors

**Condition Based Monitoring** 

**Extreme Environment** 

Position

Displacement

Vibration















AVCOM of Virginia is a vertically integrated technology company with 30 years of experience in the design and manufacture of commercial high quality, spectrum analyzers and signal monitoring products, in the USA.

Spectrum Analyzers

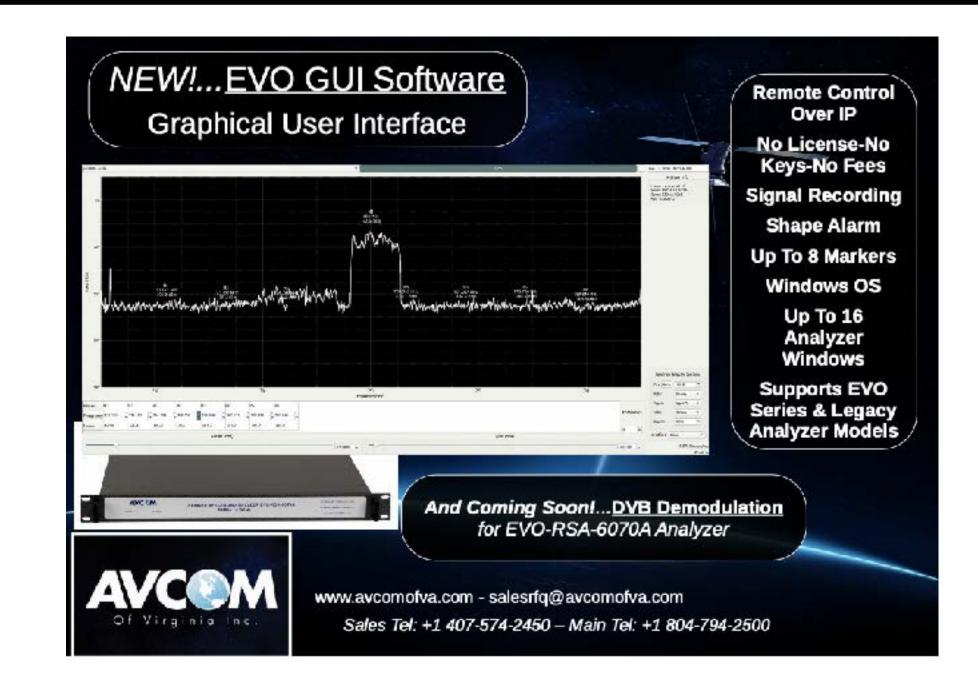
Portable

**Low Cost** 

Simple Software

Modules

Rack Mounted

















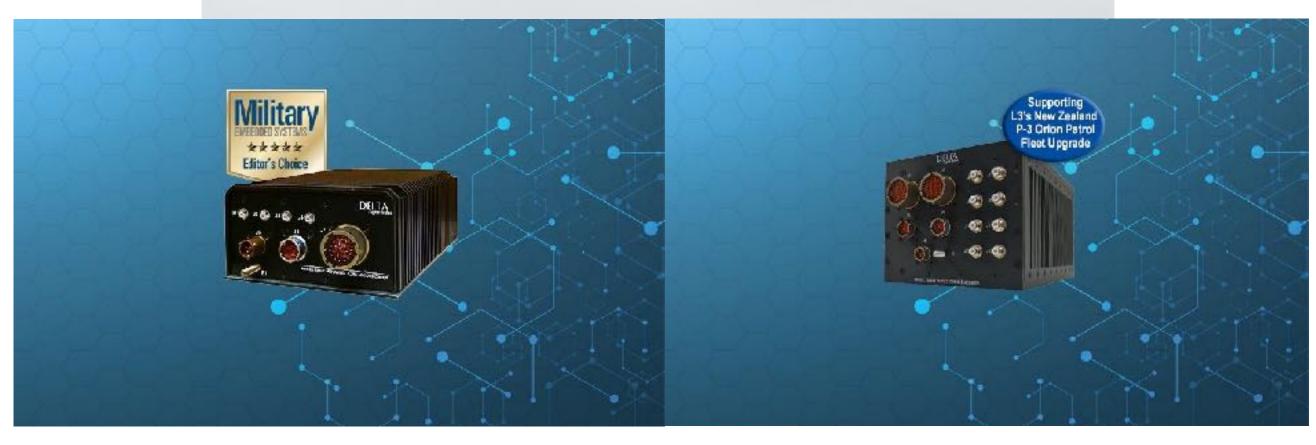
Delta Digital Video's highly reliable Rugged Video Encoders are designed for airborne, ground-mobile, and shipboard environments. Our Rugged Video Encoders compress and multiplex sensor video, audio, and metadata for real-time, low latency transmission to remote ground stations and downstream processing, exploitation, and dissemination (PED) systems.

- Rugged Video Encoders
- Commercial Video Encoders
- Commercial Video Decoders
- Video Codecs
- Video Distribution Systems
- Video-to-Video Scan Conversion
- Stroke-to-Raster Scan Conversion















**Dynamic** Solutions for a Testing World. From ultra-portable to rack mounted data acquisition systems, through targeted simple-to-use monitoring and analysis software, to high-performance low cost of ownership data management systems; **HGL Dynamics** provides truly integrated solutions for your measurement needs.

Data Acquisition

Low to
High
Channel
Count

Analysis

Gig E Connectivity Archiving

24-bit ADC, >114dB



Integrated
Signal
Conditioning













Summation Research, Inc. (SRI) is an engineering and manufacturing company providing high performance data acquisition, satellite telemetry, and communication products and systems to defense, government and commercial markets worldwide.

SRI's Satellite Telemetry and Range Telemetry Equipment operates in common Commercial and Defense frequency bands, supporting flight control, data networking, ranging, image data, and TT&C requirements. Our Land Mobile Radio products support data acquisition and communications in transportation, Supervisory Control.

Demodulation, Bit Synchronization and Decoding of Main and/or Subcarriers

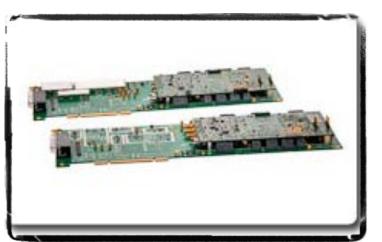
Integrated Programmable Waveform Generator, Modulator, Noise Generator, Up-converter and BER Test System

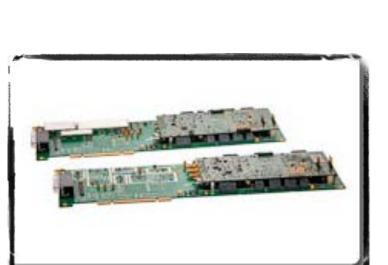
Rf Exciter and Test Transmitter

Multi Mission Demodulator/Bit Sync/ Decoder















Viasat designs and manufactures antenna systems that lead several satellite communication markets. Worldwide installations include over 100 gateway systems for the most advanced satellite communication networks in the world.

These gateways tie broadband satellite networks into high-speed fiber that forms the internet backbone.









Multiple Frequency
Bands
L, S, C, X, Ka, Q, V

Antenna Controllers **Fixed** 

Turn Key

High Rate Modems & Processors >6 Gbps downlink w/ 10Ge

Shipboard

Transportable

2.4M - 22M Reflectors

Antenna Systems



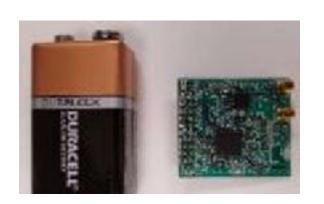




Vanteon is a complete electronic systems design and engineering solutions company with technical emphasis on Wireless Solutions. We are based near Rochester, New York. Advanced Custom Embedded Electronics and Software Solutions

## Mission: Be the quiet extension of our Client's Product Development Team











Software Defined Radios & Signal Processing

Architecture, Design,
Development

**Customers Own IP** 

Prototype & Test Services



Thank You

Please contact us with any questions: rob@yawpitch.com 616.879.5990